

Mitel 6800 Series Introductory Deal Registration Offer



Mitel is pleased to announce the 6800 Series Introductory Deal Registration offer to support its resellers in the USA, Canada and Latin America. Designed to assist partners with winning large opportunities that require Open Standard SIP phones, this offer provides limited time promotional pricing on select 6800 series phones when minimum purchase requirements are met.

Take advantage of this offer and enjoy the following:

- 10% registration discount for end-user opportunities for quantities of 100 – 250 phones (can be a blend of models).
- 20% registration discount for end-user opportunities of 250+ (can be a blend of models).

Discount calculation based on suggested retail price.

Offer valid until December 31, 2015.

PROGRAM DETAILS

- Offer applies to Mitel 6865, 6867 and 6869 models only.
- All opportunities must be registered & submitted to opensolutions@mitel.com via the form below.
- Promotional pricing cannot be used with any other Mitel promotions or ADI.
- Promotional pricing will occur at the time of purchase removing need for a rebate claim form to be submitted.
- Offer is valid for orders received between July 15, 2015 and end of business day December 31, 2015.

Questions? Contact opensolutions@mitel.com

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SECTION A: END USER INFO

Name: _____

City, Province / State, Postal / Zip Code: _____

Name: _____

Phone: _____

Email Address: _____

Name: _____

City, Province / State, Postal / Zip Code: _____

Name: _____

Phone: _____

Email Address: _____

If more SKUs, please list at bottom of page

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Mitel Deal Registration Request Form

What is the Call Control or PBX platform?: _____

RFP (commercial or public) or RFI: _____
Consultant CompanyName: _____

Consultant Contact Address: _____

Estimated Revenue to Mitel: (required) _____

Estimated Close Date to Channel: (required) _____

Estimated Order to Mitel Date: (required) _____

SECTION D: COMPETITION AND TIMING

Is a Competitor involved? If so, which vendor(s)? _____

If Approved, what is % chance of winning the Opportunity? _____

SECTION E: MITEL ACCOUNT MANAGER INFO

**Section E to be completed by Mitel Account Manager only*

Distributor Name: _____

Distributor Account ManagerName: _____

Mitel CAM Name: (ifinvolved) _____

Region: _____

**Please send to OpenSolutions@Mitel.com.*

**Incomplete forms will be rejected.*

Confidential Information. For Mitel Internal Use Only.